

# Greater Watertown Federal Credit Union

ANNUAL MEETING  
November 6, 2020  
President/ CEO Report

I am writing this president's report in October 2020. Because of this late date, necessitated because of the restrictions imposed by the Covid-19 pandemic, I will speak of our position as of the end of 2019 and also speak briefly of the challenges of 2020.

The Greater Watertown Federal Credit Union ended 2019 with stable assets, a decreased loan portfolio and increased capital. In specific terms; assets decreased from \$18,218,572 to \$18,200,537, loans decreased from \$8,175,353 to \$6,772,920, and capital, which reflects our profits during 2019, increased by \$38,201 to \$1,388,585.

This was the third year in row of profitability and means that the Credit Union was able to increase our reserves by \$86,700 over the past three years. This increase in reserves increased our capital ratio from 7.41% to 7.63%.

The Credit Union remains "well capitalized" which means we have the resources to weather adverse conditions as they may happen. We were examined in December 2019 and, through September 2019; we retained our CAMEL code of 2 which, per our regulator, means the Credit is "fundamentally sound".

In early 2020, the Covid-19 pandemic began. The pandemic caused fundamental changes in the economy, the interest rate environment, the way the Credit Union was able to operate, and the way we all lived our everyday lives. Through this, and to this day, the Credit Union has remained open and able to meet the needs of you, our members. We appreciate the support and confidence you have shown in us and promise you, we will remain ready to serve you, now and in the future. .

As the President/CEO I wish to thank all the people who have made the continued success of our Credit Union possible. In particular, I would like to thank the board and committee volunteers for their donation of time and expertise. And lastly I would like to thank the staff, who have continued to demonstrate their commitment to provide the level of service and professionalism our members have come to expect.

Respectfully Submitted

John Klimas  
President/CEO

# Greater Watertown Federal Credit Union

ANNUAL MEETING  
November 6, 2020  
Supervisory Committee Report

The Supervisory Committee is charged with the responsibility of overseeing the internal and external audits of your credit union, to ensure compliance with governing laws and policies and procedures established by the Board. To accomplish this, the Committee contracted with the CPA firm of Zackin, Zimyeski and Sullivan for our external audit services. Zackin, Zimyeski and Sullivan conducted a comprehensive financial audit. The audited financials were issued with an unqualified opinion.

The committee also conducted a number of surprise cash counts, reviews of loan files and reconciliation of accounting records and found no discrepancies.

The Committee appreciates your continued confidence in our oversight role. The support and cooperation of the Board of Directors, management, and employees has assisted us in the performance of our duties and is greatly appreciated.

Respectfully Submitted

Ralph Barbieri

Kim Connors

Theresa Poirier

Supervisory Committee

# Greater Watertown Federal Credit Union

ANNUAL MEETING  
November 6, 2020  
Credit Committee Report

During 2019, Greater Watertown Federal Credit Union originated 165 loans for \$1,560,460. The loans outstanding decreased by \$1,125,968

2019 charge offs totaled \$37,209

2019 recoveries totaled \$3,212

Loans outstanding as of year-end:

Loan Type	Balance 12/31/18	Balance 12/31/19
Variable Rate Mortgages	\$3,653,982	\$3,077,209
Automobile Loans	\$2,052,809	\$1,927,219
Indirect Automobile Loans	\$1,110,070	\$893,349
Signature Loans and Lines	\$461,556	\$423,909
Fixed Rate Mortgages	\$231,179	\$158,392
VISA	\$658,051	\$561,601
TOTAL	\$8,167,647	\$7,041,679

Respectfully Submitted

Theresa Poirier  
Alvin Reiff Jr.

Credit Committee

## Report of the Nominating Committee November 6, 2020

The committee nominates the following persons for the following positions:

Richard Fusco	Board of Directors	Term from May 2020 to May 2023
John Klimas	Board of Directors	Term from May 2020 to May 2023

There is one additional opening on the Board of Directors with no nominee.

# Greater Watertown Federal Credit Union

## ANNUAL MEETING AGENDA

November 6, 2020

Call to Order

Appointment of Recording Secretary

Determination of Quorum

Approval of 2019 Minutes

Review of Financial Statements

Review of Supervisory Committee's Report

Review of Credit Committee's Report

Review of President/CEO's Report

Old Business

New Business

Review of Nominating Committee's Report

Adjournment